



RED HERRING NORTH AMERICA

MAY 14-16, 2014



INFORMATION

PRESENTATION

Please arrive at your designated presentation room 15 minutes prior to your scheduled presentation time.

DINNER ON MAY 15th

We would like to invite you to join us for dinner at the Perry House in Monterey. There will be transportation between the hotel and the aquarium starting at 6:45pm outside the hotel lobby. Please note that this event is for registered conference attendees ONLY.

AWARD DINNER

The Top 100 Award winner will be announced on the evening of May 16th with a gala dinner, taking place at the Regency Ballroom on the second floor. Cocktail will begin at 18:30.

INTERNET ACCESS

Conference Guests will have internet access in the general session room and as well as all the breakout rooms.

QUESTIONS

General questions about Red Herring or Red Herring conferences can be addressed at the registration table or on our website at: www.redherring.com

ABOUT RED HERRING

RED HERRING IS A GLOBAL MEDIA COMPANY WHICH UNITS THE WORLD'S BEST HIGH TECHNOLOGY INNOVATORS, VENTURE INVESTORS, AND BUSINESS DECISION MAKERS IN A VARIETY OF FORUMS: A LEADING INNOVATION MAGAZINE, AN ONLINE DAILY TECHNOLOGY NEWS SERVICE, TECHNOLOGY NEWSLETTERS AND MAJOR EVENTS FOR TECHNOLOGY LEADERS AROUND THE GLOBE. RED HERRING PROVIDES AN INSIDER'S ACCESS TO THE GLOBAL INNOVATION ECONOMY, FEATURING UNPARALLELED INSIGHTS ON THE EMERGING TECHNOLOGIES DRIVING THE ECONOMY.

UPCOMING EVENTS

RED HERRING ASIA: AUGUST 25-27, 2014 HONG KONG, CHINA
RED HERRING GLOBAL: NOVEMBER 18-20, 2014 LOS ANGELES, CA*

*IF YOU ARE INTERESTED IN JOINING US FOR ANY OF THE EVENTS ABOVE PLEASE FEEL FREE TO REACH OUT TO US AT THE REGISTRATION TABLE OR AT: INFO@REDHERRING.COM

Agenda

Wednesday, May 14

7:15 – 9:00 Evening Welcome Cocktail & Registration

Special showcase of Red Herring Europe 2014 winners

Thursday, May 15

7:15 – 8:00 Breakfast & Registration

8:15 – 8:45 Opening Comments, Alex Vieux

8:45 – 9:45 Keynote Presentation: State of the Industry

- Evercore Partners, Paul Deninger, Senior Managing Director

9:45 – 10:30 Keynote Roundtable: Great Expectations

A pristine group of investors discuss opportunities in 2014 and beyond. What sectors are hot? What geographies show the most promise? Where are they looking to invest now and where do they see their dollars going over the next 18 months?

- Iris Capital, Denis Barrier, Managing Director
- Silver Lake Sumeru, Sanjeet Mitra, Principal

10:30 – 11:00 Coffee Break

11:00 – 11:30 Fireside Chat

- Parti des Togolais, Alberto Olympio, President

11:30 – 12:00 Keynote Session: Is There a Secret to Getting Funded?

VC money is flowing to companies in Silicon Valley and beyond. However, you still need to meet the right people and say the right things. What, exactly, do leading investors look for when the sign a term sheet? How do you get in front of the right investors and say the right things, be it for your seed round or your series C?

- Intel Capital, Carey Lai, Investment Director
- Kleiner Perkins Caufield & Byers, Michael Abbott, Senior Partner
- Redpoint Ventures, Elliot Geidt, Vice President

12:00 – 12:30 Fireside Chat

- Google, Dave Sobota, Director of Corporate Development

12:30 – 1:30 Lunch

1:30 – 3:45 Presentations: Red Herring North America Finalists

3:45 – 4:15 Coffee Break

4:15- 6:30 Presentations: Red Herring North America Finalists

6:30-10:00 Dinner at the Perry House

Agenda

Friday, May 16

7:15 – 8:15 Breakfast & Registration

8:15 – 8:45 Opening Comments, Alex Vieux

8:45 – 9:30 Keynote Session: Finding Smart Money

- Meritech Capital Partners, Craig Sherman, Managing Director
- SAP Ventures, Gaurav Tewari, Executive Director
- Sierra Ventures, Tim Guleri, General Partner

9:30 – 10:15 Keynote Session: Managing Growth in a Global Market

Companies cross invisible lines with visible effects. How can companies manage growth and adapt to the unforeseen? In today's global market execution is everything. Is there a secret sauce or just good old elbow grease?

- Alfresco, Doug Dennerline, CEO
- Box, Niall Wall, Senior Vice President of Business and Corporate Development
- Perseus Telecom, Jock Percy, CEO

10:15 – 10:45 Coffee Break

10:45 – 11:15 Keynote Session: Opening the Door to the Corporates

There is a point when every entrepreneur must step out of the nest and navigate uncharted waters. One of the most daunting hurdles many will face is doing a deal with a large corporate. It is a different culture, a different speed and certainly a different set of priorities. How does a private company reach out to the giants? What is their vetting process? How can they make sure to make a good first impression?

- Hewlett Packard, Dave Daetz, Sr. Director, Corporate Development & Strategic Business Development
- Intel Capital, Vibhor Rastogi, Investment Director
- Samsung Electronics, Kevin Morrow, VP Strategic Partnerships

11:15 – 12:00 Keynote Session: Exits

- Argos Therapeutics, Jeffrey Abbey, President and CEO
- Pacific Crest Securities, Brewer Stone, Managing Director
- Siemer & Associates, David Siemer, Managing Director

12:00 – 12:30 Fireside Chat: Lessons Learned

- Riverwood Capital Management, Michael Marks, Founding Partner

12:30 -1:30 Lunch

1:30 – 3:45 Presentations: Red Herring North America Finalists

3:35 – 4:15 Coffee Break

4:15 – 6:30 Presentations: Red Herring North America Finalists

7:15 – 10:00 Red Herring 100 North America Award Ceremony & Dinner



2014 RED HERRING
Top 100 EUROPE
WINNERS



The Top 100 Europe forum celebrates the top private companies in the European region. Red Herring's editorial team analyzes hundreds of cutting edge companies and technologies and select those who are positioned to grow at an explosive rate.



Agnion Energy

Life Sciences/Biotech

Germany

<http://www.agnion.de>

VC \$: Yes

agnion is a provider of innovative, decentralized bioenergy systems. The company was founded in 2007 with 20 employees and is a pioneer in the field of converting solid biomass into electricity and heat.



APATEQ

APATEQ

Clean Tech

Luxembourg

<http://www.apateq.com>

VC \$: No

Servicing oil & gas industries, APATEQ engineers and manufactures turnkey treatment solutions for produced water, frack backflow and oil spills. Our patented, cost effective and chemical free process enables free oil and suspended solids removal at a 1 ppm level.



Audio-3D Labs

Software

United Kingdom

<http://audio-3d.com>

VC \$: No

AUDIO-3D labs is providing a revolutionary sound technology for digital Entertainment with a unique pure software solution.



bizagi

Bizagi

Software

United Kingdom

<http://www.bizagi.com>

VC \$: No

Bizagi disrupted the Business Process Management (BPM) market with its true Business Agility. 350 customers including adidas, GE, Old Mutual, Generali trust Bizagi with over \$10bn transactions and the largest BPM projects globally.



inRiver™

inRiver

Software

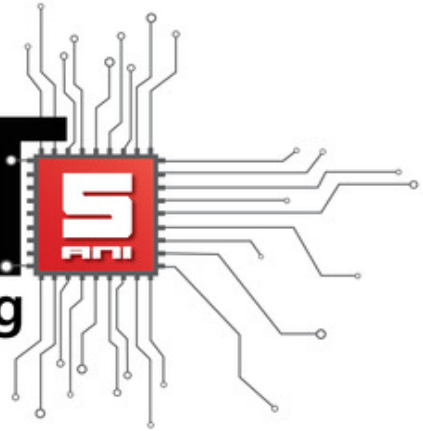
Sweden

<http://www.inriver.com>

VC \$: Yes

inRiver is the market leader for simplifying Product Information Management (PIM) - we enable multi-channel commerce professionals to visually manage their product information. inRiver is fast to implement and easy to use, radically facilitating the creation, maintenance, and distribution of product information to multiple sales channels in multiple languages.

INSOFT
development & consulting



INSOFT

Software

Romania

<http://www.insoft-dc.ro>

VC \$: No

INSOFT is one of the main integrators of complete IT&C systems in Romania, offering advanced IT&C solutions for the government field, education, health and the business environment locally and internationally.



Join SAM

Internet/Online (ISP, B2B, B2C...)

London

<http://joinsam.com>

VC \$: No

Every person should be able to have a savings account. It doesn't matter whether it stores monetary value or asset value. Join SAM is making this a reality. Making saving simple, fun, social and available to all - whoever or where ever you are.



Movea

Mobile

France

<http://www.movea.com>

VC \$: Yes

Today, mobile and wearable devices know more than ever about us and the context we're in, largely because they contain an increasing number of sensors. Movea is a key enabler in this trend. The company turns sensor outputs into meaningful personal information.



Nexway

Cloud Computing (SaaS, PaaS...)

France

<http://www.nexway.com>

VC \$: Yes

Nexway provides commerce-as-a-service solutions to digital publishers and their online merchants. Nexway monetizes apps, games and software with purchase, freemium, and item sale revenue models via white label webstores, appstores, and in-app stores. Leading companies who rely on Nexway include merchants Orange, Softwareload, and Amazon and publishers Kaspersky, IMSI/Design, and Electronic Arts.



NGDATA

Big Data/Storage

Belgium

<http://www.ngdata.com/>

VC \$: Yes

NGDATA is the customer experience management solutions company that enables enterprises to improve the effectiveness of their marketing campaigns, increase up-sell and reduce churn.



veliq

VeliQ BV

Cloud Computing (SaaS, PaaS, etc.)

Netherlands

<http://www.veliq.com>

VC \$: Yes

VeliQ provides service providers with a mobile platform as a service (mPaaS) offering, called MobiDM, for the security, management, enablement, and acceleration of mobility in the enterprise. The company's solution enables enterprise mobility service providers to rapidly launch integrated & customizable solutions via a single web portal in the cloud.

Top 100 European Companies

Presentation Time

May 15

May 16

APATEQ

May 15, 5:30-5:45, Room E

Audio-3D Labs

May 15, 6:15-6:30, Room C

inRiver

May 15, 6:15-6:30, Room A

Join Sam

May 15, 6:15-6:30, Room B

INSOFT

May 15, 6:15-6:30, Room E

Movea

May 15, 6:15-6:30, Room D

VeliQ BV

May 15, 3:15-3:30, Room A

agnion energy

May 16, 5: 30-5:45, Room E

Bizagi

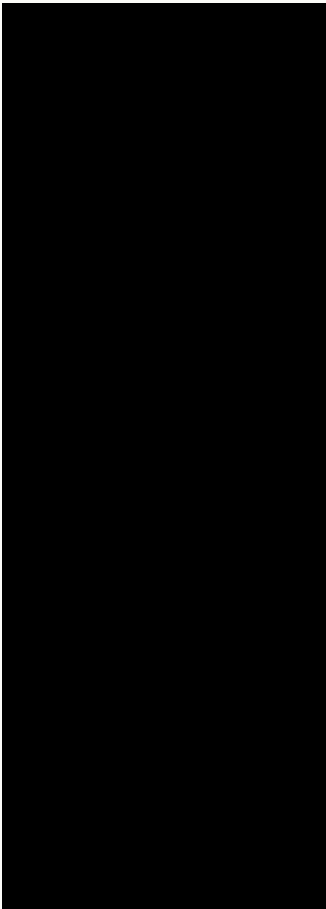
May 16, 2:15-2:30, Room A

Nexway

May 16, 5:00-5:15, Room E

NGDATA

May 16, 2:30-2:45, Room A



Company Presentation – May 15

15-May-14	A	B	C	D	E
1:30-1:45	Apttus	Packsize LLC	NeoStem, Inc.	Weltok	Health Catalyst
1:45-2:00	Argos Therapeutics, Inc.	iCIMS, Inc.	Librato	Truefect	Modernizing Medicine
2:00-2:15	Diablo Technologies	Quanterix	AcademixDirect, Inc	Armor5	HasOffers
2:15-2:30	Evergage	AppDirect	Adesto Technologies Corporation	Data Dynamics Inc.	Panaya Inc.
2:30 -2:45	RootMetrics	Atlantis Computing	Avere Systems	SPR Therapeutics, LLC	Splice Machine
2:45-3:00	RxWiki Inc.	CloudOne	Backblaze	iBuildApp	Cinsay
3:00-3:15	Abacast	Bluebeam Software, Inc.	Bioformix	Defense.net	Paxata
3:15-3:30	VeilIQ BV	RiverMeadow Software	Sureline Systems	Xactly Corporation	Black Lotus
3:30-3:45	DigiCert, Inc.	Fruition Partners	Infina Connect Healthcare	Local Yokel Media	Flybits
3:45-4:15	Coffee Break	Coffee Break	Coffee Break	Coffee Break	Coffee Break
4:15-4:30	PowerPlan, Inc.	Gravitant	Phunware	appsFreedom	TRX Systems
4:30-4:45	Applied Predictive	Aseptia/Wright Foods	360pi	myoscience	SkyCross, Inc.
4:45-5:00	Clarity Health	Hortonworks	Qumulo	NetProspex	Adconion Direct
5:00-5:15	Viralheat	Interneer	LocalResponse	Nomis Solutions, Inc.	Busbud
5:15-5:30	Cognitive Networks	iPipeline	SeeChange Health	EnTouch	Inventergy
5:30-5:45	Connectcloud Inc.	JAB Broadband	Shoto	Pepelelinx	APATEQ
5:45-6:00	Electric Cloud	Lancope	Skyonic Corporation	Perscus Telecom	Credit Sesame
6:00-6:15	Entelo	NearWoo	SolAeroMed Inc.	Klocwork	BeyondTrust
6:15-6:30	inRiver	Join Sam	Audio-3D Labs	Movea	INSOFT
6:30-6:45	Aphios	Minimally Invasive Devices	Daktari Diagnostics	PLUMgrid	Zighra

Company Presentation – May 16

16-May-14	A	B	C	D	E
1:30-1:45	KeyedIn Solutions	Cervel Neurotech, Inc.	GuidesPark	SpiderCloud Wireless	Zeta Interactive
1:45-2:00	compass datacenters	Maxta, Inc.	Fastback Networks	Tenable Network Security,	Malcovery Security
2:00-2:15	Norse	Piston Cloud Computing,	globalVCard	The Zebra	DisGenics
2:15-2:30	Bizagi	Axwave	ImaginAb, Inc.	TreeRing	BUSCA CORP
2:30 -2:45	NGDATA	BrightTag	Infinio	XCOR Aerospace, Inc.	Solawei
2:45-3:00	adRise	BrightWhistle	Kahuna, Inc	Ostream	T3 Motion
3:00-3:15	Streetlight Data	Cima NanoTech, Inc.	Kareo	Stoke, Inc.	Altitude Digital
3:15-3:30	Anamatrix	Vitals	Looker	TechLeads Online	Yashi
3:30-3:45	Skyhigh Networks	ThreatTrack Security	Solace Systems	Pluribus Networks	BigTime Software
3:45-4:15	Coffee Break	Coffee Break	Coffee Break	Coffee Break	Coffee Break
4:15-4:30	Skyera, Inc.	Compass-EOS	Ubiquity Global Services Inc.	Red Lambda Inc.	Altierre Corporation
4:30-4:45	Versium Analytics	Covestor	Avadencia	Replicon	Kilopass
4:45-5:00	Propelics	Perfecto Mobile	ActiveEngage, Inc.	Samanaage	Genband
5:00-5:15	RealMatch	SpotXchange, Inc.	Alfresco	SecureAuth Corporation	Nexway
5:15-5:30	Rise Interactive	Load Dynamix	MicroGREEN Polymers, Inc.	OxiCool, Inc.	Become
5:30-5:45	Scaled Agile, Inc.	Pica8	Duda	Seamless Medical Systems Inc	agnion energy GmbH
5:45-6:00	Scribe Software	Daintree Networks	Clinical Ink	Quisk, Inc.	Shape Security
6:00-6:15	SpendHQ	Curemark LLC	SmartZip Analytics, Inc.	cicayda	Mobifusion

Presenting Companies A-Z

Company	Date	Time	Room
360pi	5/15/2014	4:30-4:45	C
Abacast	5/15/2014	3:00-3:15	A
AcademixDirect	5/15/2014	2:00-2:15	C
ActivEngage	5/16/2014	4:45-5:00	C
Adconion Direct	5/15/2014	4:45-5:00	E
Adesto	5/15/2014	2:15-2:30	C
adRise	5/16/2014	2:45-3:00	A
agnion energy	5/16/2014	5:30-5:45	E
Alfresco	5/16/2014	5:00-5:15	C
Altierre Corporation	5/16/2014	4:15-4:30	E
Altitude Digital	5/16/2014	3:00-3:15	E
Anametrix	5/16/2014	3:15-3:30	A
APATEQ	5/15/2014	5:30-5:45	E
Aphios	5/15/2014	6:30-6:45	A
AppDirect	5/15/2014	2:15-2:30	B
Applied Predictive Technologies	5/15/2014	4:30-4:45	A
appsFreedom	5/15/2014	4:15-4:30	D
Apttus	5/15/2014	1:30-1:45	A
Argos Therapeutics	5/15/2014	1:45-2:00	A
Armor5	5/15/2014	2:00-2:15	D
Aseptia/Wright Foods	5/15/2014	4:30-4:45	B
Atlantis Computing	5/15/2014	2:30 -2:45	B
Audio-3D Labs	5/15/2014	6:15-6:30	C
Avadencia	5/16/2014	4:30-4:45	C
Avere Systems	5/15/2014	2:30 -2:45	C
Axwave	5/16/2014	2:15-2:30	B
Backblaze	5/15/2014	2:45-3:00	C
Become	5/16/2014	5:15-5:30	E
BeyondTrust	5/15/2014	6:00-6:15	E
BigTime Software	5/16/2014	3:30-3:45	E
Bioformix	5/15/2014	3:00-3:15	C
Bizagi	5/16/2014	2:15-2:30	A

Presenting Companies A-Z

Black Lotus Communications	5/15/2014	3:15-3:30	E
Bluebeam Software	5/15/2014	3:00-3:15	B
BrightTag	5/16/2014	2:30 -2:45	B
BrightWhistle	5/16/2014	2:45-3:00	B
Busbud	5/15/2014	5:00-5:15	E
BUSCA CORP	5/16/2014	2:15-2:30	E
Cervel Neurotech	5/16/2014	1:30-1:45	B
cicayda	5/16/2014	6:00-6:15	D
Cima NanoTech	5/16/2014	3:00-3:15	B
Cinsay	5/15/2014	2:45-3:00	E
Clarity Health	5/15/2014	4:45-5:00	A
Clinical Ink	5/16/2014	5:45-6:00	C
CloudOne	5/15/2014	2:45-3:00	B
Cognitive Networks	5/15/2014	5:15-5:30	A
compass datacenters	5/16/2014	1:45-2:00	A
Compass-EOS	5/16/2014	4:15-4:30	B
Connectcloud	5/15/2014	5:30-5:45	A
Covestor	5/16/2014	4:30-4:45	B
Credit Sesame	5/15/2014	5:45-6:00	E
Curemark	5/16/2014	6:00-6:15	B
Daintree Networks	5/16/2014	5:45-6:00	B
Daktari Diagnostics	5/15/2014	6:30-6:45	C
Data Dynamics	5/15/2014	2:15-2:30	D
Defense.net	5/15/2014	3:00-3:15	D
Diablo Technologies	5/15/2014	2:00-2:15	A
DigiCert	5/15/2014	3:30-3:45	A
DiscGenics	5/16/2014	2:00-2:15	E
Duda	5/16/2014	5:30-5:45	C
Electric Cloud	5/15/2014	5:45-6:00	A
Entelo	5/15/2014	6:00-6:15	A
EnTouch	5/15/2014	5:15-5:30	D
Evergage	5/15/2014	2:15-2:30	A
Fastback Networks	5/16/2014	1:45-2:00	C

Presenting Companies A-Z

Flybits	5/15/2014	3:30-3:45	E
Fruition Partners	5/15/2014	3:30-3:45	B
Genband	5/16/2014	4:45-5:00	E
globalVCard	5/16/2014	2:00-2:15	C
Gravitant	5/15/2014	4:15-4:30	B
GuideSpark	5/16/2014	1:30-1:45	C
HasOffers	5/15/2014	2:00-2:15	E
Health Catalyst	5/15/2014	1:30-1:45	E
Hortonworks	5/15/2014	4:45-5:00	B
iBuildApp	5/15/2014	2:45-3:00	D
iCIMS	5/15/2014	1:45-2:00	B
ImaginAb	5/16/2014	2:15-2:30	C
Infina Connect Healthcare	5/15/2014	3:30-3:45	C
Infinio	5/16/2014	2:30 -2:45	C
inRiver	5/15/2014	6:15-6:30	A
INSOFT	5/15/2014	6:15-6:30	E
Interneer	5/15/2014	5:00-5:15	B
Inventergy	5/15/2014	5:15-5:30	E
iPipeline	5/15/2014	5:15-5:30	B
JAB Broadband	5/15/2014	5:30-5:45	B
Join Sam	5/15/2014	6:15-6:30	B
Kahuna, Inc	5/16/2014	2:45-3:00	C
Kareo	5/16/2014	3:00-3:15	C
KeyedIn Solutions	5/16/2014	1:30-1:45	A
Kilopass	5/16/2014	4:30-4:45	E
Klocwork	5/15/2014	6:00-6:15	D
Lancope	5/15/2014	5:45-6:00	B
Llbrato	5/15/2014	1:45-2:00	C
Load DynamiX	5/16/2014	5:15-5:30	B
Local Yokel Media	5/15/2014	3:30-3:45	D
LocalResponse	5/15/2014	5:00-5:15	C
Looker	5/16/2014	3:15-3:30	C
Malcovery Security	5/16/2014	1:45-2:00	E

Presenting Companies A-Z

Maxta, Inc.	5/16/2014	1:45-2:00	B
MicroGREEN Polymers	5/16/2014	5:15-5:30	C
Minimally Invasive Devices	5/15/2014	6:30-6:45	B
Mobifusion	5/16/2014	6:00-6:15	E
Modernizing Medicine	5/15/2014	1:45-2:00	E
Movea	5/15/2014	6:15-6:30	D
myoscience	5/15/2014	4:30-4:45	D
NearWoo	5/15/2014	6:00-6:15	B
NeoStem	5/15/2014	1:30-1:45	C
NetProspex	5/15/2014	4:45-5:00	D
Nexway	5/16/2014	5:00-5:15	E
NGDATA	5/16/2014	2:30 -2:45	A
Nomis Solutions	5/15/2014	5:00-5:15	D
Norse	5/16/2014	2:00-2:15	A
OxiCool	5/16/2014	5:15-5:30	D
Packsize	5/15/2014	1:30-1:45	B
Panaya	5/15/2014	2:15-2:30	E
Paxata	5/15/2014	3:00-3:15	E
PeopleLinx	5/15/2014	5:30-5:45	D
Perfecto Mobile	5/16/2014	4:45-5:00	B
Perseus Telecom	5/15/2014	5:45-6:00	D
Phunware	5/15/2014	4:15-4:30	C
Pica8	5/16/2014	5:30-5:45	B
Piston Cloud Computing	5/16/2014	2:00-2:15	B
PLUMgrid	5/15/2014	6:30-6:45	D
Pluribus Networks	5/16/2014	3:30-3:45	D
PowerPlan	5/15/2014	4:15-4:30	A
Propelics	5/16/2014	4:45-5:00	A
Qstream	5/16/2014	2:45-3:00	D
Quanterix	5/15/2014	2:00-2:15	B
Quisk	5/16/2014	5:45-6:00	D
Qumulo	5/15/2014	4:45-5:00	C
RealMatch	5/16/2014	5:00-5:15	A

Presenting Companies A-Z

Red Lambda	5/16/2014	4:15-4:30	D
Replicon	5/16/2014	4:30-4:45	D
Rise Interactive	5/16/2014	5:15-5:30	A
RiverMeadow Software	5/15/2014	3:15-3:30	B
RootMetrics	5/15/2014	2:30 -2:45	A
RxWiki	5/15/2014	2:45-3:00	A
Samanage	5/16/2014	4:45-5:00	D
Scaled Agile	5/16/2014	5:30-5:45	A
Scribe Software	5/16/2014	5:45-6:00	A
Seamless Medical Systems	5/16/2014	5:30-5:45	D
SecureAuth Corporation	5/16/2014	5:00-5:15	D
SeeChange Health	5/15/2014	5:15-5:30	C
Shape Security	5/16/2014	5:45-6:00	E
Shoto	5/15/2014	5:30-5:45	C
SkyCross	5/15/2014	4:30-4:45	E
Skyera	5/16/2014	4:15-4:30	A
Skyhigh Networks	5/16/2014	3:30-3:45	A
Skyonic Corporation	5/15/2014	5:45-6:00	C
SmartZip Analytics	5/16/2014	6:00-6:15	C
Solace Systems	5/16/2014	3:30-3:45	C
SolAeroMed Inc.	5/15/2014	6:00-6:15	C
Solavei	5/16/2014	2:30 -2:45	E
SpendHQ	5/16/2014	6:00-6:15	A
SpiderCloud Wireless	5/16/2014	1:30-1:45	D
Splice Machine	5/15/2014	2:30 -2:45	E
SpotXchange	5/16/2014	5:00-5:15	B
SPR Therapeutics	5/15/2014	2:30 -2:45	D
Stoke	5/16/2014	3:00-3:15	D
StreetLight Data	5/16/2014	3:00-3:15	A
Sureline Systems	5/15/2014	3:15-3:30	C
T3 Motion	5/16/2014	2:45-3:00	E
TechLeads Online	5/16/2014	3:15-3:30	D
Tenable Network Security	5/16/2014	1:45-2:00	D

Presenting Companies A-Z

The Zebra	5/16/2014	2:00-2:15	D
ThreatTrack Security	5/16/2014	3:30-3:45	B
TreeRing	5/16/2014	2:15-2:30	D
Trueeffect	5/15/2014	1:45-2:00	D
TRX Systems	5/15/2014	4:15-4:30	E
Ubiquity Global Services	5/16/2014	4:15-4:30	C
VeliQ BV	5/15/2014	3:15-3:30	A
Versium Analytics	5/16/2014	4:30-4:45	A
Viralheat	5/15/2014	5:00-5:15	A
Vitals	5/16/2014	3:15-3:30	B
Welltok	5/15/2014	1:30-1:45	D
Xactly	5/15/2014	3:15-3:30	D
XCOR Aerospace	5/16/2014	2:30 -2:45	D
Yashi	5/16/2014	3:15-3:30	E
Zeta Interactive	5/16/2014	1:30-1:45	E
Zighra	5/15/2014	6:30-6:45	E

360pi

Cloud Computing (SaaS, PaaS...)

Ottawa, ON

<http://www.360pi.com>

VC\$: Yes

360pi helps omnichannel and e-commerce retailers, manufacturers and CPGs compete and win in a price transparent world, monitoring millions of products from hundreds of retailer websites to distil profitable insights from retail big data.

AcademixDirect

Marketing/Advertising/SOE

Mountain View, CA

<http://coursetalk.com>

VC\$: Yes

AcademixDirect, the leading innovator in education marketing, introduces Coursetalk.com, a search and discovery platform for learners of all ages featuring 18,000 online courses and showcasing ratings & reviews from fellow students around the world.

Adconion Direct

Marketing/Advertising/SOE

Santa Monica, CA

<http://www.adconiondirect.com>

VC\$: Yes

Adconion Direct is a global provider of cross channel digital advertising solutions, delivering performance at scale for advertisers across display, video, mobile, email and social channels.

adRise

Entertainment & Media

San Francisco, CA

<http://adrise.com>

VC\$: Yes

adRise is the largest provider of video-on-demand applications on connected devices such as Xbox, Roku, Samsung Smart TVs and iPad. They recently launched Tubi TV, the world's largest free streaming TV service.

Abacast

Internet/Online (ISP, B2B, B2C, etc.)

Vancouver, WA

<http://abacast.com>

VC\$: No

Abacast provides the online radio market with an integrated solution that enables profitability and grows audiences across the web, mobile and social.

ActivEngage, Inc.

Internet/Online (ISP, B2B, B2C, etc.)

Orlando, FL

<http://www.activengage.com>

VC\$: No

ActivEngage the leading provider of live chat and business intelligence solutions for the automotive and real estate industries.

Adesto Technologies Corporation

Hardware

Sunnyvale, CA

<http://www.adestotech.com>

VC\$: Yes

Adesto Technologies is a leading developer and supplier of data and code storage solutions to consumer, communication, computing, medical, mobile and industrial markets.

Alfresco

Software

San Mateo, CA

<http://alfresco.com>

VC\$: Yes

Alfresco empowers teams to share, save and manage content on one platform across cloud, on-premise and mobile enterprises. More than 7 million people in over 180 countries use Alfresco to collaborate, process and power over 4 billion files worldwide.

Altierre Corporation

Other

San Jose, CA

<http://www.altierre.com>

VC\$: Yes

Altierre is a leading provider of wireless dynamic pricing solutions for large retail chains. Altierre's integrated wireless platform is a revolutionary end-to-end hardware and software solution that brings the digital age into the store and down every aisle.

Anametrix

Cloud Computing (SaaS, PaaS, etc.)

San Diego, CA

<http://anametrix.com>

VC\$: Yes

Anametrix is the only marketing analytics platform to combine real-time performance feedback with multichannel predictive modeling for comprehensive insights, and powerful decision support.

AppDirect

Cloud Computing (SaaS, PaaS...)

San Francisco, CA

<http://www.appdirect.com>

VC\$: Yes

AppDirect is the leading cloud service marketplace and management company at the forefront of powering the global cloud economy. The company offers an end-to-end software platform and API technology to enable every aspect of cloud distribution.

appsFreedom

Cloud Computing (SaaS, PaaS, etc.)

Chandler, AZ

<http://www.appsfreedom.com/>

VC\$: Yes

appsFreedom is a leading provider of Enterprise Mobile Cloud Software for SAP that enables companies and their employees to achieve Workplace Freedom.

Altitude Digital

Marketing/Advertising/SOE

Denver, CO

<http://altitudedigital.com>

VC\$: Yes

Altitude Digital delivers technology that streamlines the connection between buyers and sellers in digital online advertising.

Aphios Corporation

Life Sciences/Biotech

Woburn, MA

<http://www.aphios.com>

VC\$: No

Aphios Corporation, a clinical-stage biotechnology company, is developing sustainable technologies and products from terrestrial plants, marine organisms and homo sapiens to combat chronic diseases and improve quality of life.

Applied Predictive Technologies

Software

Arlington, VA

<http://www.predictivetechologies.com>

VC\$: No

APT is the world's largest purely cloud-based predictive analytics software company. APT's software is revolutionizing the way leading companies harness their Big Data to accurately measure the profit impact of any initiative.

Apttus

Software

San Mateo, CA

<http://www.apttus.com>

VC\$: No

Apttus drives the business process between the buyer's interest in a purchase and the realization of revenue – the Quote-to-Cash process. Apttus' applications for quoting, contracts and revenue management are delivered on the Salesforce1 Platform.

Argos Therapeutics, Inc.
Life Sciences/Biotech

Durham, NC

<http://www.argostherapeutics.com>

VC\$: Yes

Argos Therapeutics, Inc. (NASDAQ: ARGS) is a biopharmaceutical company focused on the development and commercialization of fully personalized immunotherapies for the treatment of cancer and infectious diseases using its Arcelis™ technology platform.

Aseptia/Wright Foods

Clean Tech

Raleigh, NC

<http://www.WrightFoods.com>

VC\$: Yes

Aseptia is a food company capable of producing products unmatched by any other food producer in the world. Aseptia produces shelf-stable food products that maintain the flavors and nutrients of fresh food without the use of refrigeration.

Avadencia

Cloud Computing (SaaS, PaaS, etc.)

Laguna Beach, CA

<http://www.2Forecast.com>

VC\$: No

Avadencia offers innovative software solutions to make complex forecasting more intuitive and efficient for businesses.

Axwave

Entertainment & Media

Palo Alto, CA

<http://www.axwave.com/>

VC\$: No

Axwave is the creator of GSOUND, the newest and most innovative mobile app to bring people closer to the movies, music and TV shows they love.

Armor5

Security

Santa Clara, CA

<http://www.armor5.com>

VC\$: Yes

Armor5 is the creator of Zero Touch Cloud Security service that instantly protects thousands of cloud service or enterprise application, delivering real-time analytics, detailed activity monitoring and instant alerting out of the box that helps CIOs and CISOs prevent data loss, privacy violations and ensure compliance.

Atlantis Computing

Virtualization

Mt View, CA

<http://www.atlantiscomputing.com>

VC\$: Yes

Atlantis Computing is a software company that optimizes how storage is consumed in virtualized datacenters.

Avere Systems

Big Data/Storage

Pittsburgh, PA

<http://www.averesystems.com>

VC\$: Yes

Avere's solutions give companies for the first time the ability to put an end to the rising cost and complexity of data storage by allowing customers the freedom to store files anywhere in the cloud or on premises without sacrificing the performance, availability or security of their data.

Backblaze

Cloud Computing (SaaS, PaaS, etc.)

San Mateo, CA

<http://www.backblaze.com>

VC\$: Yes

Backblaze provides online backup service to consumers and small and medium sized businesses.

Become, Inc.
Internet/Online (ISP, B2B, B2C, etc.)

Sunnyvale, CA

<http://www.become.com>

VC\$: Yes

Become, Inc. provides cloud-based performance marketing services (Product Ads, Analytics, Feed Optimization, etc.) that benefit online retailers, web & mobile publishers and online shoppers.

BigTime Software, Inc.
Cloud Computing (SaaS, PaaS, etc.)

Chicago, IL

<http://bigtime.net>

VC\$: Yes

BigTime today is a leading provider of online practice management tools.

Black Lotus Communications
Security

San Francisco, CA

<http://www.blacklotus.net/>

VC\$: No

Black Lotus Communications is a cybersecurity company specializing in providing protection against distributed denial-of-service (DDoS) attacks. Our expert team and superior infrastructure ensure that network traffic continues to flow smoothly.

BrightTag
Marketing/Advertising/SOE

Chicago, IL

<http://www.brighttag.com>

VC\$: Yes

BrightTag is the global leader in real-time marketing technologies. BrightTag empowers its 7,000 clients to collect, connect and take smarter action on cross-channel customer data to improve engagement, conversion and loyalty.

BeyondTrust
Security

Phoenix, AZ

<http://www.beyondtrust.com>

VC\$: Yes

BeyondTrust is the only security solution vendor providing Context-Aware Security Intelligence, giving customers the visibility and controls necessary to reduce their IT security risks, while at the same time simplifying their compliance reporting.

Bioformix, Inc.
Clean Tech

Loveland, OH

<http://www.bioformix.com>

VC\$: Yes

Bioformix is advancing chemistry based on Bioformix proprietary technology relating to the isolation, stabilization, activation and formulation of a unique and reactive class of monomers known as methylene malonates.

Bluebeam Software, Inc.
Software

Pasadena, CA

<http://www.bluebeam.com>

VC\$: No

Bluebeam Software's innovative desktop, mobile and cloud solutions push the limits of real-time collaboration in document-intensive workflows, enabling technical professionals to communicate and work digitally anytime, anywhere.

BrightWhistle
Marketing/Advertising/SOE

Atlanta, GA

<http://www.brightwhistle.com>

VC\$: Yes

BrightWhistle is the first end-to-end digital marketing solution built exclusively for healthcare providers, payors, pharmaceutical companies, CROs and ACOs.

Busbud**Internet/Online (ISP, B2B, B2C...)**

Montr_al, QB

<http://www.busbud.com>

VC\$: Yes

Busbud makes bus travel easy. By connecting travellers to bus operators, Busbud makes it a breeze to search, compare and book city-to-city bus tickets, all around the world.

Cervel Neurotech, Inc.**Medical Devices**

Redwood City, CA

<http://www.cervel.com>

VC\$: Yes

Cervel Neurotech is pioneering a non-invasive, non-pharmacologic treatment for psychiatric and neurologic illnesses. The technology stimulates multiple brain areas to restore metabolism, relieve symptoms, and restore a sense of wellness and balance.

Cima NanoTech, Inc.**Other**

St. Paul, MN

<http://www.cimananotech.com>

VC\$: Yes

Founded in 2003, Cima NanoTech is a smart materials company specializing in the development of high performance silver nanoparticle-based transparent conductors.

Clarity Health**Life Sciences/Biotech**

Seattle, WA

<http://www.clarityhealth.com>

VC\$: Yes

Clarity Health is a leading provider of care coordination solutions for the healthcare industry.

BUSCA CORP**Entertainment & Media**

La Jolla, CA

<http://buscacorp.com/>

VC\$: No

Busca is a digital entertainment network in Mexico, Latin America and the U.S. Hispanic market.

cicayda**Other**

Nashville, TN

<http://cicayda.com>

VC\$: Yes

cicayda delivers hosted eDiscovery software applications, professional managed litigation support services, and eDiscovery consulting and auditing.

Cinsay, Inc**Software**

Austin, TX

<http://www.Cinsay.com>

VC\$: Yes

Austin-based Cinsay has created a next-generation e-commerce, viewer interactive, video-based platform for any size business.

Clinical Ink**Life Sciences/Biotech**

Winston-Salem, NC

<http://www.clinicalink.com>

VC\$: Yes

Clinical Ink is guided by a mission to eliminate paper documentation in clinical research.

CloudOne

Cloud Computing (SaaS, PaaS, etc.)

Indianapolis, IN

<http://OnCloudOne.com>

VC\$: Yes

Using Virtual Private Clouds connected directly to company networks and to suppliers and vendors, CloudOne manages licenses, offers software-as-a-service on-demand license plans, and performs managed operation services like backups, upgrades and support that keep software running fast and available -- and users happy.

Compass Datacenters

Internet/Online (ISP, B2B, B2C...)

Dallas, TX

<http://www.compassdatacenters.com>

VC\$: No

Compass builds dedicated, natural disaster resistant data centers for customers seeking 1-4MW of initial IT load capacity with the ability for future growth at a fraction of the cost required for conventional data center construction.

Connectcloud Inc.

Cloud Computing (SaaS, PaaS, etc.)

Plano, TX

<http://www.connectcloud.com>

VC\$: Yes

Connectcloud provides a next-generation Cloud Management Platform which will fulfill the CTO's dream of reduced cost and limited agility.

Credit Sesame

Internet/Online (ISP, B2B, B2C, etc.)

Mountain View, CA

<http://www.creditsesame.com>

VC\$: Yes

Credit Sesame is a leading personal financial management (PFM) Company with a disruptive solution focused on helping people manage their credit and debt better.

Cognitive Networks

Entertainment & Media

San Francisco, CA

<http://www.cognitivenetworks.com>

VC\$: Yes

Cognitive Networks manages, populates and monetizes TV cookies for Smart TVs in the US. Cognitive Networks operates a patented, cloud-based automatic content recognition (ACR) platform that generates real time, second by second TV viewing data for Smart TVs.

Compass-EOS

Telecommunications

Milpitas, CA

<http://www.compass-eos.com>

VC\$: Yes

Compass-EOS icPhotonics technology, the world's first optical chip-to-chip interconnect, enables this revolution, resulting in a higher-speed router with a smaller footprint and lower power requirements.

Covestor

Other

Boston, MA

<http://www.covestor.com>

VC\$: Yes

Covestor is disrupting the financial services sector by bringing the transparency, accessibility, and efficiency of an online marketplace to the investment management industry.

Curemark

Life Sciences/Biotech

Rye, NY

<http://www.curemark.com>

VC\$: No

Curemark is a research driven biotechnology company focused on the treatment of Autism and other neurological disorders. The company is committed to improving the quality of life for children/adults by providing safe, effective and clinically proven.

Daintree Networks
Clean Tech

Los Altos, CA

<http://www.daintree.net>

VC\$: Yes

Daintree Networks is a trusted provider of the industry's smartest building energy management solution.

Data Dynamics, Inc.
Clean Tech

Teaneck, NJ

<http://www.datadynamicsinc.com>

VC\$: No

Data Dynamics is an industry leader for the discovery, policy based mobility and migration, reporting and on-going management of file-based storage via its flagship StorageX software platform.

Diablo Technologies
Big Data/Storage

Ottawa, ON

<http://www.diablo-technologies.com>

VC\$: Yes

Diablo's Memory Channel Storage (MCS) solution combines innovative software and hardware architectures with Non-Volatile Memory to introduce a new and disruptive generation of Solid State Storage for data-intensive applications.

DiscGenics
Life Sciences/Biotech

Salt Lake City, UT

<http://www.discgenics.com>

VC\$: No

DiscGenics is developing a regenerative technology to treat low back pain.

Daktari Diagnostics
Life Sciences/Biotech

Cambridge, MA

<http://www.daktaridx.com>

VC\$: Yes

Daktari brings simple diagnostic tests to the world's fastest growing, neediest healthcare markets in Africa and Asia.

Defense.Net
Security

Belmont, CA

<http://www.defense.net>

VC\$: Yes

Net has combined the top minds in the DDoS space with breakthrough new technologies designed to effectively address today's and tomorrow's DDoS mitigation challenges.

DigiCert
Security

Lehi, UT

<http://www.digicert.com>

VC\$: No

DigiCert is a leading provider of SSL certificates and related authentication and encryption products that provide online trust for more than 80,000 of the world's leading government, finance, healthcare, education and Fortune 500 organizations.

Duda Inc
Internet/Online (ISP, B2B, B2C...)

Palo Alto, CA

<http://www.dudamobile.com>

VC\$: Yes

Duda provides small businesses with a simple and affordable way to create a website that works on desktop, tablet and mobile. Duda is also widely used amongst agencies, designers, marketers and has over five million websites on its platform.

**Electric Cloud
Software**

San Jose, CA

<http://www.electric-cloud.com>

VC\$: Yes

Electric Cloud accelerates Continuous Delivery success for organizations looking for a predictable way to speed application releases. It automates and accelerates the build/test/deploy process to support Agile-based initiatives.

**EnTouch Controls
Clean Tech**

Richardson, TX

<http://www.entouchcontrols.com>

VC\$: Yes

EnTouch Controls is revolutionizing energy management for multi-location businesses, solving a \$20B problem with an award winning M2M platform, cloud analytics, and managed services that reduce energy & maintenance costs and prevent facility crises.

**Fastback Networks
Telecommunications**

San Jose, CA

<http://www.fastbacknetworks.com>

VC\$: Yes

Fastback Networks provides a new class of wireless transport enabling densification of the mobile network to meet the demand for the increased capacity and ubiquitous connectivity driven by the explosive growth of mobile data usage.

**Fruition Partners
Cloud Computing (SaaS, PaaS...)**

Chicago, IL

<http://fruitionpartners.com/>

VC\$: Yes

Fruition Partners is focused on elevating Service Management to the cloud.

**Entelo
Software**

San Francisco, CA

<http://www.entelo.com/>

VC\$: Yes

Using a proprietary algorithm, Entelo allows recruiters to search its 18 million+ candidate database indexed from more than 20 social sites, as well as monitor patterns, conversations, and behaviors across the social web to predict when desirable candidates might be ready to make a move.

**Evergage
Marketing/Advertising/SOE**

Boston, MA

<http://evergage.com>

VC\$: Yes

Evergage delivers real-time, behavior-based web personalization to more than 120 million web visitors, optimizing site conversions and customer success for over 110 organizations, including Publishers Clearing House, Gardener's Supply, and Acquia.

**Flybits
Mobile**

Toronto, ON

<http://www.flybits.com>

VC\$: Yes

Flybits is pioneering the design of Context Aware and Predictive computing software for the mass market. The company is focused on simplifying the adoption of Context Aware computing for large enterprises.

**GENBAND
Telecommunications**

Frisco, TX

<http://www.genband.com>

VC\$: No

GENBAND is a global leader in smart networking solutions for service providers and enterprises in more than 80 countries.

globalVCard, a CSI Enterprises company
Other

Bonita Springs, FL

<http://www.csicorporatecard.com/>

VC\$: No

globalVCard, a CSI Enterprises company, provides businesses with a complete payment solution for electronic accounts payable, corporate travel and mobile payments.

GuideSpark

Cloud Computing (SaaS, PaaS...)

Menlo Park, CA

<http://www.guidespark.com/>

VC\$: Yes

GuideSpark is turning the staid, traditional world of employee communications on its head with a robust platform that features customized video. Accessible from any device, the platform provides an interactive user experience and deep analytics.

Health Catalyst

Big Data/Storage

Salt Lake City, UT

<http://www.healthcatalyst.com>

VC\$: Yes

Health Catalyst's data warehousing and clinical analytics products and services help health systems turn their information into improved care while reducing costs. Clinically-driven analytics applications built on the company's pioneering Late-Binding enterprise data warehouse (EDW) generate new insights.

iBuildApp

Mobile

Foster City, CA

<http://ibuildapp.com>

VC\$: Yes

iBuildApp is an automated drag-n-drop mobile app platform that includes an Amazon for mobile-like design templates and widgets marketplace.

Gravitant

Cloud Computing (SaaS, PaaS, etc.)

Austin, TX

<http://www.gravitant.com>

VC\$: Yes

Gravitant is the "Expedia" of cloud computing.

HasOffers

Software

Seattle, WA

<http://www.hasoffers.com>

VC\$: Yes

HasOffers was founded in 2009 by twin brothers Lucas and Lee Brown when they recognized a huge need in results-driven marketing, and quickly became the leading software for performance marketing campaigns.

Hortonworks

Big Data/Storage

Palo Alto, CA

<http://www.hortonworks.com>

VC\$: Yes

Hortonworks has been exclusively focused on becoming the leader in Apache Hadoop. We were founded with the commitment that all of our code shall be 100% open source with zero proprietary extensions. This model is unique to Hortonworks and we believe it represents the future of enterprise software development.

iCIMS, Inc.

Software

Matawan, NJ

<http://www.icims.com>

VC\$: NA

iCIMS, a leading provider of innovative Software-as-a-Service (SaaS) talent acquisition solutions. iCIMS' Talent Platform, the industry's premier candidate management solution, enables organizations to manage their entire talent acquisition lifecycle from sourcing, to recruiting, to onboarding all within a single web-based application.

ImaginAb, Inc.**Pharma**

Los Angeles, CA

<http://www.imaginab.com>

VC\$: Yes

ImaginAb is a clinical stage biotechnology company that re-engineers antibody drugs into imaging agents to transform the management of cancer and autoimmune diseases. It's lead program for imaging prostate cancer is currently in Phase II.

Infinio**Software**

Cambridge, MA

<http://www.infinio.com>

VC\$: Yes

Founded in 2011, Infinio currently has nearly 40 employees, and launched its first product in November 2013. Despite only being on the market two months, Infinio has customers across the retail, life sciences, high tech, financial services and shipping industries.

Inventergy, Inc.**Other**

Cupertino, CA

<http://www.inventergy.com>

VC\$: Yes

Inventergy is an intellectual property acquisition and licensing company dedicated to identifying, acquiring and licensing the patented technologies of market-significant technology leaders.

JAB Broadband**Internet/Online (ISP, B2B, B2C...)**

Englewood, CO

<http://www.jabbroadband.com>

VC\$: Yes

JAB Broadband is the nation's largest fixed wireless service provider. JAB provides data & voice services to commercial and residential customers in 14 states.

**Infina Connect Healthcare Systems, Inc
Software**

Cary, NC

<http://www.infinaconnect.com>

VC\$: No

Simplicity and pervasiveness, Infina's strategy is mass adoption making referral coordination in a large community of independent physician practices possible.

Interneer**Software**

Culver City, CA

<http://www.interneer.com>

VC\$: No

Interneer is a leader in Business Process Management (BPM) software for process automation applications and highly scalable Smart Mobile Apps for enterprise use.

iPipeline**Software**

Exton, PA

<http://ipipeline.com>

VC\$: Yes

iPipeline leads its industry in providing the next-generation suite of sales distribution software to the insurance and financial services markets through its on-demand service.

Kahuna**Mobile**

Palo Alto, CA

<http://usekahuna.com>

VC\$: Yes

Kahuna, Inc. is a mobile marketing company dedicated to fostering customer delight and driving user engagement and revenue through personalized push notifications. Kahuna is available for iOS, Android and mobile web and is funded by Sequoia Capital.

Kareo**Software**

Irvine, CA

<http://kareo.com>

VC\$: Yes

Medical practices face an unprecedented degree of change and uncertainty and most have yet to benefit from the cloud. Kareo's cloud-based suite of clinical and financial applications helps medical practices improve operations and deliver better care.

Kilopass Technology**Other**

Santa Clara, CA

<http://www.kilopass.com>

VC\$: Yes

Kilopass Technology, Inc., a leading supplier of embedded NVM intellectual property, leverages standard logic CMOS to deliver one-time programmable memory. Kilopass has 60 patents, over 150 customers and 2,000,000 wafers shipped from major foundries.

Lancope, Inc.**Security**

Alpharetta, GA

<http://www.lancope.com>

VC\$: Yes

Lancope is a leading provider of network visibility and security intelligence to defend enterprises against today's top cyber threats, including APTs, DDoS, zero-day malware and insider threats. Lancope delivers fast, precise incident response.

Load DyanmiX**Big Data/Storage**

Santa Clara, CA

<http://www.loadynamix.com>

VC\$: Yes

Load DynamiX empowers IT professionals with the insight needed to make intelligent decisions regarding networked storage. By accurately characterizing and emulating real-world application behavior, Load DynamiX optimizes the overall performance, availability, and cost of storage infrastructure.

KeyedIn Solutions**Cloud Computing (SaaS, PaaS, etc.)**

Minneapolis, MN

<http://keyedin.com>

VC\$: No

KeyedIn Manufacturing is an ERP system that helps custom manufacturers work smarter so they can increase productivity and bring new products to market quickly, for a distinct competitive advantage.

Klocwork Inc., a Rogue Wave Company**Software**

Boulder, CO

<http://www.klocwork.com>

VC\$: Yes

Klocwork helps developers create more secure and reliable software. Our tools analyze source code on-the-fly and simplify peer code reviews to reduce risk, achieve standards compliance and extend the life of complex, mission-critical software.

Librato**Cloud Computing (SaaS, PaaS, etc.)**

San Francisco, CA

<http://www.librato.com>

VC\$: Yes

Librato offers a cloud-based service for monitoring any and all metrics required to track the health of web-scale applications and quickly find the root cause of unexpected patterns and events.

Local Yokel Media**Internet/Online (ISP, B2B, B2C...)**

Stamford, CT

<http://www.localyokelmedia.com>

VC\$: Yes

Local Yokel Media is the first single-source advertising platform to enable local, regional or national marketers to quickly and efficiently reach audiences in their service area(s) through "geo-contextually relevant", digital marketing.

**LocalResponse
Marketing/Advertising/SOE**

New York, NY

<http://localresponse.com>

VC\$: Yes

LocalResponse helps marketers respond to real-time broadcasts of intent, expressed over social media, via cross-screen and cross-device campaigns.

**Malcovery Security
Security**

Bethel Park, PA

<http://www.malcovery.com>

VC\$: Yes

Malcovery security is the leading provider of actionable cyber security intelligence and forensic analysis, delivered through software and services that target cyber criminals and their activities.

**MicroGREEN Polymers, Inc.
Clean Tech**

Arlington, WA

<http://www.InCyclecup.com>

VC\$: Yes

MicroGREEN is the intellectual birthplace and holder of numerous groundbreaking patents centered on our Ad-air solid state polymer expansion technology.

**Mobifusion Inc.
Software**

Sunnyvale, CA

<http://www.mobifusion.com>

VC\$: Yes

Mobifusion is an award-winning mobile app infrastructure company for the publishing industry. Its technology and services allows publishers to deliver thousands of mobile apps adapted from content at industry-leading low costs within days.

**Looker
Software**

Santa Cruz, CA

<http://www.looker.com>

VC\$: Yes

Looker is modernizing business intelligence with a web-based tool that takes advantage of advancements in technology.

**Maxta, Inc.
Big Data/Storage**

Sunnyvale, CA

<http://www.maxta.com>

VC\$: Yes

Maxta's groundbreaking software-defined storage solutions enable highly efficient virtual data centers. The Maxta Storage Platform (MxSP™) dramatically simplifies IT, provides significant cost savings, and delivers enterprise-class data services.

**Minimally Invasive Devices, Inc.
Medical Devices**

Columbus, OH

<http://floshield.com>

VC\$: Yes

Minimally Invasive Devices develops and markets devices that substantially improve visibility during laparoscopic and robotic surgery. The company's flagship product, FloShield, is the only device that eliminates loss of vision by preventing debris from settling on the optics.

**Modernizing Medicine, Inc.
Software**

Boca Raton, FL

<http://www.modmed.com/>

VC\$: Yes

Every day Modernizing Medicine helps physicians increase efficiencies in their medical practices while improving both treatment and business outcomes.

myoscience
Medical Devices

Redwood City, CA

<http://www.myoscience.com>

VC\$: Yes

Silicon Valley, California-based myoscience is a privately-held medical device company committed to making its platform technology, Focused Cold Therapy™, the standard of care for the treatment of peripheral nerve conditions.

NeoStem, Inc.
Life Sciences/Biotech

New York, NY

<http://www.neostem.com>

VC\$: NA

NeoStem is a leader in the emerging cellular therapy market. The Company's business model includes the development of novel proprietary cell therapy products as well as operating a contract development and manufacturing organization (CDMO) that provides services to others in the regenerative medicine industry.

Nomis Solutions, Inc.
Software

San Bruno, CA

<http://www.nomissolutions.com>

VC\$: Yes

Nomis uses cutting-edge approaches to big data, advanced modeling, and analytics to help retail banks better understand their customers and deliver win-win products and prices in a competitive, disruptive environment of rising interest rates.

OxiCool, Inc.
Clean Tech

Malvern, PA

<http://www.oxicool.com>

VC\$: No

OxiCool, Inc. has pioneered innovative cooling technologies with the potential to revolutionize air conditioning in a variety of applications, including homes & small buildings, by running primarily on heat energy and using water as the refrigerant.

NearWoo
Mobile

Santa Monica, CA

<http://nearwoo.com>

VC\$: Yes

NearWoo is a patent-pending hyperlocal mobile messaging solution for SMB's. We target mobile ads sub zip-code to maximize performance and our beloved service is distributed through a proprietary, massively scaleable on-demand workforce.

NetProspex
Marketing/Advertising/SOE

Waltham, MA

<http://www.netprospex.com>

VC\$: Yes

NetProspex is the leading provider of B2B sales and marketing data services, helping marketing and sales organizations optimize their revenue impact by lowering the barriers to database management.

Norse
Security

San Mateo, CA

<http://www.norse-corp.com/>

VC\$: Yes

Norse is the leading provider of live dark threat intelligence and adaptive security solutions for the enterprise, providing an early warning system against advanced and emerging threats and enabling a more proactive and risk-aware security posture.

Packsize LLC
Clean Tech

Salt Lake City, UT

<http://www.packsize.com>

VC\$: No

Packsize LLC is the world's leading provider of lean packaging systems for businesses with complex corrugated packaging needs.

**Panaya
Software**

New Jersey, NJ
<http://panaya.com>
VC\$: Yes

Panaya ensures the continuous quality of packaged applications, enabling you to be more agile in addressing constant change.

**PeopleLinx
Software**

Philadelphia, PA
<http://www.PeopleLinx.com>
VC\$: Yes

PeopleLinx helps employees be social marketers by delivering ongoing guidance for social business networks.

**Perseus Telecom
Telecommunications**

New York, NY
<http://perseustelecom.com/>
VC\$: No

Perseus Telecom is an award winning global facilities based licensed carrier of enterprise and telecommunications services with a focus on ultra-low latency global connectivity.

**Pica8
Other**

Palo Alto, CA
<http://pica8.com>
VC\$: Yes

Pica8 challenges the aged premise that hardware and software need to be tightly coupled.

**Paxata
Big Data/Storage**

Redwood City, CA
<http://www.paxata.com>
VC\$: Yes

Paxata is to data preparation what Tableau and Qlik are to data visualization. We eliminate the mundane steps of getting data ready for analytics, with data quality, integration, enrichment and governance that is IT-approved and business-user led.

**Perfecto Mobile
Mobile**

Woburn, MA
<http://www.perfectomobile.com>
VC\$: Yes

Perfecto Mobile is a global leading provider of cloud-based testing, automation and monitoring solutions for mobile applications and websites, utilizing a wide selection of real mobile devices accessible via the web.

**Phunware
Mobile**

Austin, TX
<http://www.phunware.com>
VC\$: Yes

From strategy to fulfillment, Phunware creates category defining multiscreen experiences for the world's leading brands.

**Piston Cloud Computing, Inc.
Software**

San Francisco, CA
<http://www.pistoncloud.com>
VC\$: Yes

Established in 2011 by OpenStack® founders from NASA and Rackspace®, Piston Cloud Computing, Inc. makes turn-key OpenStack software that uses advanced systems intelligence to orchestrate an entire private cloud environment using commodity hardware.

**PLUMgrid
Virtualization**

Sunnyvale, CA

<http://www.plumgrid.com>

VC\$: Yes

PLUMgrid is reinventing networking with virtual network infrastructure, a software-based, virtual parallel to the traditional physical network infrastructure.

**PowerPlan Inc.
Software**

Atlanta, GA

<http://www.powerplan.com>

VC\$: Yes

PowerPlan is an enterprise software company devoted to helping asset-centric businesses optimize their financial performance. The world's most demanding asset-intensive companies trust PowerPlan to manage more than \$2.3 trillion in assets today.

**Qstream
Software**

Burlington, MA

<http://Qstream.com>

VC\$: Yes

Developed at Harvard, Qstream software accelerates the effectiveness of your sales reps by letting them play a game on their smartphone in minutes a day.

**Quisk, Inc.
Software**

Sunnyvale, CA

<http://www.quisk.co>

VC\$: Yes

Quisk, Inc. is a global technology company that digitizes cash and empowers financial institutions and others to prosper in the new, mobile economy.

**Pluribus Networks
Telecommunications**

Palo Alto, CA

<http://www.pluribusnetworks.com>

VC\$: Yes

Pluribus Networks delivers an open architecture that converges compute, network, storage and virtualization into a highly programmable, merchant-silicon-based platform based on the Nevisor, a network hypervisor, that bridges the DevOps/NetOps gap.

**Propelics
Mobile**

San Jose, CA

<http://www.propelics.com>

VC\$: No

Propelics is a leading provider of Enterprise Mobile Strategy Services, Mobile Advisory Services, and Mobile Application Services to some of the world's largest brands like Payless Shoes, Hallmark, Merck, Wells Fargo, Family Dollar and many more.

**Quanterix
Life Sciences/Biotech**

Lexington, MA

<http://www.quanterix.com>

VC\$: Yes

Quanterix is a developer of ground-breaking tools in high definition diagnostics research.

**Qumulo
Big Data/Storage**

Seattle, WA

<http://www.qumulo.com>

VC\$: Yes

At Qumulo, we believe that enterprise storage should be simple, scalable, and efficient. Storage should accelerate and empower businesses, not be a growing IT cost center and constraint.

RealMatch
Internet/Online (ISP, B2B, B2C...)

New York, NY

<http://www.realmatch.com>

VC\$: Yes

Using the combined power of thousands of job sites, belonging to digital publishers, RealMatch is creating the world's largest talent marketplace, matching between all job opportunities and all talent, in the most efficient way.

Replicon
Cloud Computing (SaaS, PaaS, etc.)

Calgary, AB

<http://replicon.com>

VC\$: Yes

Replicon is the leading provider of cloud-based time tracking software. We help customers to better manage workforce attendance, expenses, projects, professional services teams, and shared services resources.

RiverMeadow Software
Cloud Computing (SaaS, PaaS, etc.)

San Jose, CA

<http://www.rivermeadow.com>

VC\$: Yes

RiverMeadow solves the toughest challenges of migrating workloads to the cloud.

RxWiki International, Inc.
Life Sciences/Biotech

Austin, TX

<http://www.RxWiki.com>

VC\$: No

RxWiki's mission is to create, expand and share the world's medication knowledge for patients and consumers alike. RxWiki's Digital Pharmacist™ Network is improving med adherence, and delivering patient education through mobile apps & social media.

Red Lambda, Inc.
Software

Orlando, FL

<http://www.redlambda.com>

VC\$: Yes

Red Lambda combines patented advances in Big Data, security and analytics to simplify and unify today's complex IT environments, empowering organizations to preempt cyberattacks, while deriving maximum business value from their data.

Rise Interactive
Marketing/Advertising/SOE

Chicago, IL

<http://www.riseinteractive.com/>

VC\$: No

Rise Interactive is a digital marketing agency which specializes in digital media and advanced analytics. Rise is a strategic partner helping marketing leaders make smarter investment decisions.

RootMetrics
Mobile

Bellevue, WA

<http://www.rootmetrics.com>

VC\$: No

RootMetrics is an independent mobile analytics firm that provides the industry and public with comprehensive, unbiased consumer mobile experience information and tools that can help improve mobile services for all.

Samanage
Cloud Computing (SaaS, PaaS...)

Cary, NC

<http://www.samanage.com>

VC\$: Yes

Samanage provides the only multitenant, unified service desk & asset management cloud solution on the market today. It is used by organizations of all sizes to streamline service management, gain better control of technology assets, and reduce cost.

**Scaled Agile, Inc.
Software**

Boulder, CO

<http://www.scaledagile.com/>

VC\$: No

Scaled Agile, Inc. (SAI), a global product, training, certification and professional services firm that helps companies scale adoption of Lean|Agile software development throughout the enterprise.

**Seamless Medical Systems Inc
Other**

Santa Fe, NM

<http://www.seamlessmedical.com>

VC\$: Yes

The SNAP Practice Patient Engagement Platform replaces the paper forms patients fill out in medical offices with an iPad.

**SeeChange Health
Life Sciences/Biotech**

San Francisco, CA

<http://seechangehealth.com>

VC\$: Yes

SeeChange Health delivers plans, technology and services aimed at creating better health and lowering health care costs by encouraging individuals to play an active role in managing their health to prevent, detect and treat serious health conditions.

**shoto
Mobile**

San Francisco, CA

<http://www.shoto.com>

VC\$: Yes

shoto lets you auto-privately share the memories you and your friends experience together.

**Scribe Software
Cloud Computing (SaaS, PaaS, etc.)**

Manchester, NH

<http://scribesoft.com/>

VC\$: Yes

Scribe is an established global provider of solutions that easily bring customer data anywhere it is needed -- regardless of IT infrastructure. Scribe's uses customer data -
- cloud-based, on-premise or a mix -- to increase revenue, provide superior service, and create business value faster.

**SecureAuth
Security**

Irvine, CA

<http://www.secureauth.com>

VC\$: Yes

SecureAuth IdP turns any enterprise into an identity provider capable of enforcing identity governance and access security in a single, cost-effective solution.

**Shape Security
Security**

Mountain View, CA

<http://www.shapesecurity.com>

VC\$: Yes

Shape Security has created a completely new approach to website defense.

**SkyCross
Mobile**

Fremont, CA

<http://www.skycross.com>

VC\$: Yes

SkyCross is a leading global designer and manufacturer of advanced antenna and RF solutions.

Skyera, Inc.
Big Data/Storage

San Jose, CA

<http://www.skyera.com>

VC\$: Yes

Skyera Inc. is a disruptive provider of enterprise solid state storage systems designed to enable a large class of applications with extraordinarily high performance, exceptionally lower power consumption and cost effectiveness relative to existing enterprise storage systems.

Skyonic Corporation
Clean Tech

Austin, TX

<http://www.Skyonic.com>

VC\$: Yes

Skyonic has developed profitable technology solutions using chemical engineering components to permanently sequester CO2 in mineral form (carbonates), remove SOx, NO2, & Pm2.5 particulates, is scalable & has an IRR of 30% with no government subsidies.

Solace Systems
Hardware

Ottawa, ON

<http://www.solacesystems.com>

VC\$: Yes

Solace Systems is the leading provider of data movement appliances that efficiently deliver and route big data, scale of information between desktop, enterprise and mobile applications, as well as the increasingly diverse set of devices, sensors and control systems that make up what is known as the Internet of Things.

Solavei
Social Media

Bellevue, WA

<http://solavei.com>

VC\$: No

Solavei created the world's first social commerce platform and network that enables members to leverage the power of social media and their personal relationships to share Solavei's goods and services with people they know to save and earn income.

Skyhigh Networks
Cloud Computing (SaaS, PaaS...)

Cupertino, CA

<http://www.skyhighnetworks.com/>

VC\$: Yes

Skyhigh Networks, the Cloud Visibility and Enablement Company, allows companies to embrace cloud services with appropriate levels of security, compliance, and governance while lowering overall risk and cost.

SmartZip Analytics, Inc.
Software

Pleasanton, CA

<http://www.smartzip.com>

VC\$: Yes

SmartZip's predictive marketing solutions help real estate businesses accelerate customer growth. Using big data & predictive analytics, it identifies the best homeowner prospects, then reaches them via automated online/offline marketing campaigns.

SolAeroMed Inc
Pharma

Calgary, AB

<http://solaeromed.com>

VC\$: No

SolAeroMed offers a breakthrough asthma treatment supported by R&D grant subsidy, low operational burn and successful Phase I completion. Successful Phase II trials position SolAeroMed for sale, partnership or evolution.

SpendHQ, LLC
Cloud Computing (SaaS, PaaS...)

Norcross, GA

<http://spendhq.com>

VC\$: No

SpendHQ, a SaaS-solution, consolidates data from all sources, transforms it, and solves this problem for companies such as Lowe's and MIT.

SpiderCloud Wireless Inc.
Mobile

San Jose, CA

<http://www.spidercloud.com>

VC\$: Yes

SpiderCloud Wireless is the innovator behind a scalable and multi-access small-cell network platform that allow mobile operators to deliver unprecedented cellular and Wi-Fi coverage, capacity and smart applications to enterprises.

SpotXchange
Internet/Online (ISP, B2B, B2C...)

Denver, CO

<http://www.spotxchange.com/>

VC\$: Yes

SpotXchange is the trusted video advertising platform for premium publishers, connecting them with advertisers, agencies, trading desks, DSPs and ad networks to ensure they achieve maximum revenue for their video inventory.

Stoke, Inc.
Clean Tech

Santa Clara, CA

<http://www.stoke.com>

VC\$: Yes

Stoke provides market-proven gateway solutions to the mobile broadband network industry.

Sureline Systems, Inc
Other

Santa Clara, CA

<http://www.surelinesystems.com>

VC\$: NA

Sureline offers SUREedge, an innovative Business Continuity and Disaster Recovery (BCDR) solution that is scalable, reliable, state-of-the-art and easy-to-use.

Splice Machine
Big Data/Storage

San Francisco, CA

<http://splicemachine.com>

VC\$: Yes

Splice Machine is the only transactional SQL-on-Hadoop database for real-time Big Data applications. It provides application developers and database architects the best of Big Data.

SPR Therapeutics
Medical Devices

Cleveland, OH

<http://sprtherapeutics.com>

VC\$: No

The Smartpatch System spans the L A R G E gap between drugs and surgery, addressing post-surgical, neuropathic AND musculoskeletal pain.

StreetLight Data
Clean Tech

San Francisco, CA

<http://www.streetlightdata.com>

VC\$: Yes

StreetLight Data is a data-as-a-service company, which uses archival, anonymous mobile data exhaust from cellular and GPS networks to illuminate demographic and mobility patterns for shopping centers, offices, neighborhoods, and more.

T3 Motion, Inc.
Clean Tech

Costa Mesa, CA

<http://www.T3Motion.com>

VC\$: NA

T3 Motion, through creative solutions and refined engineering, endeavors to produce personal mobility vehicles that meet the stringent performance standards and image of the professional.

TechLeads Online**Cloud Computing (SaaS, PaaS, etc.)**

Redwood City, CA

<http://www.techleadsonline.com>

VC\$: No

TechLeads Online is a SaaS platform which provides competitive install base information for any hardware, software, and SaaS solution.

TheZebra.com**Internet/Online (ISP, B2B, B2C...)**

Austin, TX

<http://www.thezebra.com>

VC\$: Yes

The Zebra is the most comprehensive online car insurance comparison platform in the U.S. We help people understand their insurance options, make it easy to purchase their policy, and manage their policy all in one place.

TreeRing**Internet/Online (ISP, B2B, B2C, etc.)**

San Mateo, CA

<http://www.treering.com>

VC\$: Yes

TreeRing creates yearbooks for the Internet generation.

TRX Systems, Inc.**Mobile**

Greenbelt, MD

<http://www.trxsystems.com>

VC\$: Yes

TRX Systems develops algorithms and products that deliver location and dynamically map indoor and underground areas, where GPS is not reliable or available.

**Tenable Network Security, Inc.
Security**

Columbia, MD

<http://www.tenable.com>

VC\$: Yes

Tenable Network Security is leading a transition in cybersecurity technology that will change the way companies protect their networks.

**ThreatTrack Security
Security**

Clearwater, FL

<http://www.threattracksecurity.com>

VC\$: Yes

ThreatTrack Security specializes in helping organizations identify and stop Advanced Persistent Threats (APTs), targeted attacks, and other sophisticated malware designed to evade the traditional cyber defenses deployed by enterprises, government agencies and consumers around the world.

**Trueeffect
Software**

Westminster, CO

<http://trueeffect.com>

VC\$: No

Trueeffect is the First-Party Targeting and Measurement solution that provides superior targeting and measurement for large performance advertisers.

**Ubiquity Global Services Inc.
Professional Services (HR, Accounting,
Legal, etc.)**

New York, NY

<http://ubiquitygs.com>

VC\$: Yes

Ubiquity Global Services is a Business Process Outsourcing (BPO) organization offering innovative customer experience management solutions designed to improve user satisfaction while reducing total servicing costs.

Versium Analytics**Big Data/Storage**

Redmond, WA

<http://www.versium.com>

VC\$: Yes

Versium delivers a suite of predictive scores that leverage 300+B consumer LifeData's attributes.

Virralheat**Social Media**

San Mateo, CA

<http://www.viralheat.com>

VC\$: Yes

Viralheat is a social media management and monitoring product founded and developed by two Silicon Valley engineers.

Vitals**Internet/Online (ISP, B2B, B2C...)**

Lyndhurst, NJ

<http://www.vitals.com>

VC\$: Yes

Vitals is reinventing the way people chose doctors and medical facilities. We provide transparency to cost, quality and access information so consumers can make higher-quality and lower-cost health care decisions.

Welltok**Cloud Computing (SaaS, PaaS, etc.)**

Denver, CO

<http://www.welltok.com>

VC\$: Yes

Welltok is pioneering Social Health Management by defining the way population managers - payers, ACOs and health systems - optimize consumer health.

Xactly Corporation**Cloud Computing (SaaS, PaaS, etc.)**

San Jose, CA

<https://xactlycorp.com>

VC\$: Yes

Xactly Corporation is the market leader in cloud-based incentive compensation and sales performance management.

XCOR Aerospace, Inc.**Hardware**

Mojave, CA

<http://www.xcor.com>

VC\$: Yes

XCOR builds safe, reliable and reusable rocket-powered vehicles, propulsion systems, advanced non-flammable composites and rocket piston pumps.

Yashi**Entertainment & Media**

Toms River, NJ

<http://yashi.com>

VC\$: No

Yashi singularly focuses on programmatic video advertising with a particular emphasis on location-based targeting.

Zeta Interactive**Big Data/Storage**

New York, NY

<http://www.zetainteractive.com/>

VC\$: No

Zeta Interactive is a company with a heritage of innovation and a future of leadership.

Zighra

Mobile

Ottawa, ON

<http://www.zighra.com>

VC\$: No

Zighra, a mobile security company, provides effortless, automatic, and instantaneous user recognition by adding an invisible security layer to mobile authentication.

Speaker Bio

Alfresco, Doug Dennerline, CEO

Doug Dennerline is the CEO of Alfresco. Prior to Alfresco, Doug served as President of SuccessFactors, responsible for worldwide sales, professional services, marketing, customer success, solution consultants, and strategic consulting. Doug was also Executive Vice President of Enterprise Sales at Salesforce. Prior to Salesforce, Doug had several roles at Cisco, including heading the WebEx group as Senior Vice President of the Collaboration Software Group. Doug holds a B.S. in Business Administration from Arizona State University.

Argos Therapeutics, Jeffrey Abbey, President and CEO

Jeffrey D. Abbey has served as our President and Chief Executive Officer and a member of our board of directors since February 2010. Mr. Abbey served in various other positions at our company from September 2002 to February 2010, including as our Vice President of Business Development from February 2004 to January 2009 and as our Chief Business Officer from January 2009 to February 2010. Prior to joining us, Mr. Abbey served as Vice President of Business Development and Finance at Internet Appliance Network, an information technology company, from 1999 to 2001. Mr. Abbey was a partner at Eilenberg and Krause, LLP, a corporate law firm, from 1994 to 1999. Mr. Abbey received an A.B. in mathematical economics from Brown University and an M.B.A. and J.D. from the University of Virginia.

Box, Niall Wall, Senior Vice President of Business and Corporate Development

Niall is Senior Vice President of Business and Corporate Development at Box. He is responsible for the company's overall partnership strategy, key global revenue generating relationships, and corporate development. Prior to joining Box, Niall held several senior leadership roles at Symantec, including VP and General Manager of the Norton.cloud business unit, VP of the Data Protection Group, and VP of Business Development and Alliances. At Symantec he built one of the world's leading consumer cloud services businesses and established the business development organization, contributing to the company's overall growth from less than \$1B to more than \$6B in annual revenue. Previously, Niall held product management and product marketing leadership roles at Oracle and Digital Equipment Corporation. Niall holds Master's and Bachelor's degrees from the National University of Ireland, Galway.

Evercore, Paul Deninger, Senior Managing Director

Paul Deninger is a Senior Managing Director of the Firm's advisory business. Mr. Deninger joined Evercore in 2011 to help lead an expansion of the firm's Technology practice. He has over 25 years of advisory experience and has

Speaker Bio

completed over 150 technology and cleantech transactions in his career. Mr. Deninger was most recently a Vice Chairman at Jefferies & Co., where he led the Technology Group's entry into the IPO market, working on such deals as the highly successful Qlik Technology IPO. He joined Jefferies by way of its 2003 acquisition of Broadview International, the technology investment banking boutique. Mr. Deninger joined Broadview in 1987 and became the firm's CEO in 1996. He remained Chairman and CEO of the firm until its sale to Jefferies. Mr. Deninger received an MBA from Harvard Business School and a BS from Boston College.

Google, Dave Sobota, Director of Corporate Development

Dave Sobota is a Director on the Corporate Development team at Google, which is responsible for Google's acquisitions and strategic investments. He has been involved in many of Google's prominent deals including the acquisitions of YouTube, Android, Slide, Jambool, Grand Central (Google Voice) and Postini as well as Google's investment in Clearwire. Before joining Google, Dave spent eight years as an M&A and corporate/securities lawyer at Wilson Sonsini Goodrich & Rosati and Venture Law Group. Before law school, Dave spent three years as a CPA at KMPG in Washington, DC. Dave received a JD from the University of Chicago and a BS in Business Administration from Georgetown University.

Hewlett Packard, Dave Daetz, Sr. Director, Corporate Development & Strategic Business Development

Strong breadth and depth of experience across the build / buy / partner spectrum, spanning strategy development through execution, at companies with a passion to change the world and make a difference: Buy / Partner: 10+ years in corporate development and business development leadership roles (majority as the top executive), including 8+ years focused on the mobile space.

Intel Capital, Carey Lai, Investment Director

Carey Lai joined Intel Capital as an Investment Director in July 2011 and focuses on Internet-Enabled Consumer and Marketing Services, Digital Media, Technology-Enabled Cloud Services and Virally-Adopted Software. Carey joined Intel Capital from Institutional Venture Partners (IVP) where he was a Vice President focused on fast growing later-stage investments. Carey holds an M.B.A. from the Wharton School of Business at the University of Pennsylvania and a B.A. in International Economics from the University of California Los Angeles.

Intel Capital, Vibhor Rastogi, Investment Director

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Vibhor Rastogi is a Director at Intel Capital focusing on software investments in vertical markets including Financial Services and HealthCare. Vibhor is currently a board observer at CareCloud and IPCommerce. At Intel, Vibhor has also held marketing and finance roles in the graphics and smartphone business units. Prior to Intel, Vibhor was a Management Consultant at Deloitte Consulting where he provided consulting services to senior executives at Fortune 500 clients in multiple industries including Financial Services, Healthcare, Telecom, Consumer Business and Manufacturing.

Iris Capital, Denis Barrier, Investment Manager

Denis leads the international investment activity of Iris outside Europe/Middle East, mainly in the US and Asia. Denis' past investments include Netcentrex (acquired by Comverse), Highwave Optical (IPO), LEA (acquired by HF group), Digitick (acquired by Vivendi Universal), CyOptics (buy out), Maximiles (IPO), high deal (sold to SAP) Atchick-Realtime (acquired by LD Invest in a LBO) and Da-Light (acquired by HOT). Before joining Iris, he was head of corporate venture for the Orange group and has been a managing director at venture capital firm Innovacom. Previously, he was an officer for the French State shareholdings agency responsible for the fields of Aerospace, Defence, and Media. He notably managed the French State holdings in companies as Thales, Safran, EADS, DCN, France Televisions or Arte. . He has been member of the French National Council for Entrepreneurship. Denis is a graduate of the Ecole Normale Supérieure, Ecole Nationale Supérieure des Télécommunications, and holds a PhD in Optoelectronics.

Kleiner Perkins Caufield & Byers, Michael Abbott, Senior Partner

Mike Abbott joined Kleiner Perkins Caufield & Byers in 2011 and focuses on investments in the firm's digital practice, helping entrepreneurs in the social, mobile and cloud computing sectors rapidly scale teams and ventures. Mike serves as an expert resource on enterprise infrastructure, cloud computing and "big data." An engineering leader, entrepreneur and investor, Mike led the building of innovative, high-performance applications and services at Twitter, Palm and Microsoft before he joined KPCB. Mike is also an expert in "big data" businesses, having been the founder of Composite Software (acquired by Cisco). Formerly the vice president of engineering at Twitter, Mike led the team to rebuild and solidify Twitter's infrastructure, growing the engineering team from 80 to more than 350 engineers in less than a year and a half, and scaling Twitter's architecture to support hundreds of millions of daily tweets. Before joining Twitter, Mike led the software development team at Palm that created HP/Palm's next-generation webOS platform. He was also co-founder of Passenger Inc. Mike

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holds a bachelor's degree from California Polytechnic State University and has completed coursework toward a Ph.D. at the University of Washington.

Meritech Capital Partners, Craig Sherman, Managing Director

Craig Sherman joined Meritech as a Managing Director in 2011. He focuses primarily on digital media and consumer services. Craig has led the firm's investments in Evernote, Zulily, Lynda.com and Ariosa Diagnostics. Prior to Meritech, Craig was Chief Executive Officer of Gaia Interactive, which he grew from a 1/2 million to over a 20 million monthly visitor pioneer in social games and online communities. Prior to joining Gaia, Craig served as an EIR at Benchmark Capital. Previously, Craig was Chief Operating Officer of Ancestry.com (ACOM), where he helped lead the company's pivot from a free family social network to a family history subscription service and grew the company from under \$10 million to \$150 million in sales and from tens of millions in losses to tens of millions in profits. Be sure to ask him about his most memorable job: 3pm-11:30pm call center rep in Dallas, TX. Craig has personally invested in over a dozen startups including Ancestry, SurveyMonkey, Zillow and Zipcar. In addition, Craig has held independent board and advisory roles with Homestead (prior to its sale to Intuit), Kongregate (GameStop), Logoworks (Hewlett Packard), Netquote (BankRate), and Photobucket (Fox). He graduated magna cum laude from Princeton University.

Pacific Crest Securities, Brewer Stone, Managing Director

Brewer Stone is a senior member of Pacific Crest's banking team focused on supporting our international clients. Throughout his 18-year career, he has advised technology companies in Asia, Europe and the United States in equity financings and M&A. Brewer's recent clients at Pacific Crest include YY.com, 21Vianet, Renren, Youku and MakeMyTrip, among others. Prior to Pacific Crest, Brewer led FBR Capital Markets' communications and IT services investment banking practices, where his clients included Siemens Enterprise Communications, Excel Telecom, and NeoPhotonics. Raised by a diplomat and fluent in Chinese, Brewer opened Prudential Securities' first office in China in 1994. He later became managing director at Prudential Volpe Technology Group in San Francisco, and went on to co-found East Peak Advisors, later acquired by FBR. Brewer holds a B.A. with highest honors from the University of California, Berkeley, an M.A. with distinction from the Johns Hopkins School of Advanced International Studies and a Ph.D. from Harvard University, where he won Fulbright and MacArthur scholarships.

Speaker Bio

Parti des Togolais, Alberto Olympio, President

Born in Lome, Togo in 1966, Alberto Olympio built his successful career in Europe, the United States and in Africa in the technology industry Information Systems. After his studies in Togo and then France, where he will graduate from the college of Paris computer, it will evolve in Europe and the United States in large groups such as Aerospatiale, Avanade and Microsoft. Desiring to return to Africa and start his own business, he trained at Harvard Business School to perfect his business management. In 2009, he returned to Africa and created his own company, AXXEND, headquartered in Dakar. In 2013, the AXXEND group operates more than 15 African countries experiencing exponential growth who have been honored with several international awards. Concerned about the social and environmental responsibility of his company, Alberto Olympio launched the AXXEND foundation in 2012 to operate in favor of the poorest in the fields of education and health. He wants to allow Togo to develop in accordance with the values which they deeply believe: justice, freedom and equality.

Perseus Telecom, Jock Percy, CEO

Jock is a finance practitioner specializing in telecommunications, having held roles at; Sharp Corp., BT, Double Helix and Ace*Comm. He led teams in completing the merger; sale and acquisition of six entities, including the complex unwind of BT/AT&T Concert business. Jock led teams of specialists across EMEA for carriers; BT, Telekom Austria, Finnet and Saudi Telecom. After the sale of Double Helix to Ace*Comm, he took up post as CEO of Perseus Telecom. Jock designed, patented and founded FXecosystem and is a Board Member of Play Rugby USA. Jock was educated at University of Canterbury, NZ and University College, London. He divides his time between New York and London. Jock recently earned a place in the 2012 Financial News Top 40 Executives Under 40.

Redpoint Ventures, Elliot Geidt, Vice President

Elliot Geidt is a Vice President with Redpoint Ventures where he helps lead the firm's growth equity practice and focuses on opportunities in the software, infrastructure, Internet and mobile sectors. Prior to joining Redpoint, Elliot was with Spectrum Equity Investors, a \$4 billion growth equity firm. Prior to Spectrum, Elliot worked for Goldman Sachs & Co. in the Investment Banking Group. Elliot holds a B.A. in Economics from the University of California at Berkeley and an M.B.A. from the Stanford Graduate School of Business.

Riverwood Capital Management, Michael Marks, Founding Partner

Michael Marks is a founding Partner of Riverwood Capital. Prior to establishing Riverwood, he was a Partner and Senior Advisor at Kohlberg Kravis Roberts & Co. in 2006 and 2007. Before KKR, he spent 13 years as CEO of Flextronics

Speaker Bio

International Ltd. and built the company into one of the largest technology companies in the world. As its CEO, Michael led Flextronics as it increased annualized revenues from \$93 million to approximately \$16 billion, while establishing operations in over 35 countries and integrating over 100 acquisitions. As Chairman, he helped Flextronics grow to annualized revenues of \$36 billion. Electronic Business Magazine named Michael one of the Top Ten Most Influential Executives in Silicon Valley History and CEO of the Year for 2003. Michael earned an MBA from Harvard Business School and a BA and MA from Oberlin College in Oberlin, Ohio.

Samsung Electronics, Kevin Morrow, VP Strategic Partnerships

As Vice President for Strategic Partnerships at Samsung Media Solutions Center America (MSCA), Kevin Morrow drives relationships with leading brands to build the enhanced multi-screen consumer experience of the future. In this role, he establishes and manages key content and service partnerships across Samsung products, including mobile, Tabs and Smart TVs. Kevin has a long history with Samsung, having launched his career with the company at the South Korean headquarters in the Global Strategy Group (part of the Samsung Group Chairman's office). In his previous role as Global Product Manager for Blu-Ray players, Kevin spearheaded partnerships with services including Netflix and Pandora to establish the industry's first web-service connected consumer electronic devices. Kevin also led the development and launch of Samsung's Smart TV platform, products and app store. Kevin recently relocated to the US and is now based in San Jose, California.

SAP Ventures, Gaurav Tewari, Executive Director

Gaurav has led or been instrumental with our investments in Recommind, Criteo, Marin Software (MRIN) and Violin Memory (VMEM). Previously, he was principal of Highland Capital and led or managed investments in Coremetrics (IBM), Navic (MSFT), StyleFeeder (TWX), Beyond the Rack and Rent the Runway. Prior to that, Gaurav was with McKinsey & Company and also held engineering and product leadership roles at Microsoft and IBM Research. Gaurav has lived in the United Kingdom, Egypt and India and, within the Bay Area, serves as entrepreneurship director for the MIT Alumni Network. He holds bachelor's and master's degrees in computer science with high distinction from the Massachusetts Institute of Technology. Gaurav also earned an MBA from The Wharton School of the University of Pennsylvania, where he graduated as a Ford Fellow (valedictorian). Gaurav holds nine issued patents.

Siemer & Associates, David Siemer, Managing Director

Speaker Bio

Mr. Siemer founded Siemer & Associates, LLC in 2007 to fulfill his vision of a true boutique merchant bank that works with technology, software and digital media companies throughout their complete life cycle. In addition to investment banking, he concurrently founded Siemer Ventures to assist early growth technology companies to achieve their full potential. One of the most active investment firms in Southern California, Siemer Ventures supports close to 80 active portfolio companies and makes an average of 20-30 new investments each year in digital media startups. He was previously with Montgomery & Co. where he served as a key member of the Digital Media Investment Banking Group. In this capacity he led sales to major media companies such as News Corp, Google, Sony, Yahoo!, Hearst, Viacom, WPP and Disney, and he managed equity private placements from multiple venture capital firms and hedge funds. Mr. Siemer received his M.B.A. in Finance and Economics from the University of Chicago, Graduate School of Business, with high honors. He completed his undergraduate work at Lehigh University with degrees in Management Information Systems and Accounting. He is a General Securities Principal licensed with FINRA/SIPC (formerly NASD).

Sierra Ventures, Tim Guleri, General Partner

A serial entrepreneur, Tim built two software infrastructure companies before joining Sierra: Scopus Technology, which went public in 1995, and Octane Software, which he sold to Epiphany for \$3.2 billion in 2000. In 2002 he became a Managing Director at Sierra. Tim holds a BA in Electrical Engineering from India and an MS in IEOR/Robotics from Virginia Tech. At Sierra, he's taken two companies public, Sourcefire (FIRE) and MakeMyTrip (MMYT), and has been responsible for several M&As.

Silver Lake Partners, Sanjeet Mitra, Principal

Sanjeet Mitra joined Silver Lake in 2007 and is a Principal focused on the firm's middle market strategy, Silver Lake Sumeru. He currently serves on the board of directors of Velocity Technology Solutions. Previously, he worked in the Industrials Investment Banking Group at Goldman, Sachs & Co. in San Francisco. Mr. Mitra graduated with honors from the University of California, Berkeley with a B.S. in Business Administration.